

Central Office of Sara-Mana, Inc.
P&L Collapsed Budget Performance
July 2024

	Jul 24	Budget	Jan - Jul 24	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
Book Store Sales	3,132.07	3,500.00	28,577.93	24,500.00	42,000.00
Contribution Income	5,952.05	6,040.75	67,524.86	58,400.25	84,426.00
Investments	0.00	75.00	1,171.66	525.00	800.00
Total Income	9,084.12	9,615.75	97,274.45	83,425.25	127,226.00
Cost of Goods Sold					
*Cost of Goods Sold	2,548.39	2,600.00	22,258.18	18,200.00	30,200.00
Total COGS	2,548.39	2,600.00	22,258.18	18,200.00	30,200.00
Gross Profit	6,535.73	7,015.75	75,016.27	65,225.25	97,026.00
Expense					
Business Expenses	0.00	0.00	0.00	65.00	65.00
Facilities and Equipment	2,040.00	2,140.00	14,694.19	14,980.00	25,680.00
Insurance	1,712.00	1,800.00	1,712.00	1,800.00	3,400.00
Office Expense	4,641.65	4,686.15	32,728.95	33,103.05	56,825.80
Operating Fees & Exp	95.46	35.00	950.36	310.00	485.00
Professional Fees	0.00	85.00	658.75	1,395.00	1,820.00
Special Event Costs	-278.93	520.00	1,743.85	1,785.00	4,015.00
Utilities	564.84	399.60	2,748.16	2,797.20	4,795.20
Total Expense	8,775.02	9,665.75	55,236.26	56,235.25	97,086.00
Net Ordinary Income	-2,239.29	-2,650.00	19,780.01	8,990.00	-60.00
Other Income/Expense					
Other Income	5.35	5.00	45.10	35.00	60.00
Net Other Income	5.35	5.00	45.10	35.00	60.00
Net Income	-2,233.94	-2,645.00	19,825.11	9,025.00	0.00